

## Salesforce Consultant

[Apply Now](#)

Company: NEXUS CORPORATION

Location: Tokyo

Category: other-general

Requirements Gathering and Delivery : Work with Business and IS to estimate scope fully and consult them accordingly with all stakeholders Align client business requirements keeping SF best practices Translate and simplify requirements for each manager/team to drive them Create and maintain SPEC documents Coach managers and/or team members to identify and explain requirements keeping inline with SF best practices Sign off requirements from business before they go to dev team Drive effective communication and teaming with verticals / horizontals across engagement(s) to ensure strong collaboration Ensure teams are not reinventing the wheel but instead leveraging best-of-breed tools and methods for more efficient and effective delivery. Customer Relationship Management: Build and maintain trusted working relationships with client counterpart(s) both within and beyond current scope of engagement Be seen as a trusted resource who sees across current projects/work streams to the big picture. Practice Development: Identify and lead areas to build practice capabilities and presence Lead teams to package and cleanse engagement deliverables for practice reuse Help to lead service line development and case studies through the gathering of industry best practices and self-knowledge

8-9years

Requirements Gathering and Delivery :

Work with Business and IS to estimate scope fully and consult them accordingly with all stakeholders

Align client business requirements keeping SF best practices

Translate and simplify requirements for each manager/team to drive them

Create and maintain SPEC documents

Coach managers and/or team members to identify and explain requirements keeping inline with SF best practices

Sign off requirements from business before they go to dev team

Drive effective communication and teaming with verticals / horizontals across engagement(s) to ensure strong collaboration

Ensure teams are not “reinventing the wheel” but instead leveraging best-of-breed tools and methods for more efficient and effective delivery.

#### Customer Relationship Management:

Build and maintain trusted working relationships with client counterpart(s) both within and beyond current scope of engagement

Be seen as a trusted resource who sees across current projects/work streams to the “big picture”. Practice

#### Development:

Identify and lead areas to build practice capabilities and presence

Lead teams to package and cleanse engagement deliverables for practice reuse

Help to lead service line development and case studies through the gathering of industry best practices and self-knowledge

[Apply Now](#)

## Cross References and Citations:

1. [Salesforce Consultant Searchnzjobs Jobs Tokyo Searchnzjobs ↗](#)
2. [Salesforce Consultant Appdeveloperjobs Jobs Tokyo Appdeveloperjobs ↗](#)
3. [Salesforce Consultant Newyorkcityjobs Jobs Tokyo Newyorkcityjobs ↗](#)
4. [Salesforce Consultant Vietnamjobs Jobs Tokyo Vietnamjobs ↗](#)
5. [Salesforce Consultant Perhourjobs Jobs Tokyo Perhourjobs ↗](#)
6. [Salesforce Consultant Saopaulojobs Jobs Tokyo Saopaulojobs ↗](#)
7. [Salesforce Consultant Ridesharingindustryjobs Jobs Tokyo Ridesharingindustryjobs ↗](#)
8. [Salesforce Consultant Hungaryjobs Jobs Tokyo Hungaryjobs ↗](#)
9. [Salesforce Consultant Kazakhstanjobs Jobs Tokyo Kazakhstanjobs ↗](#)
10. [Salesforce Consultant Thechatgptjobs Jobs Tokyo Thechatgptjobs ↗](#)
11. [Salesforce Consultant Searchcanadajobs Jobs Tokyo Searchcanadajobs ↗](#)
12. [Salesforce Consultant Laboratoryjobs Jobs Tokyo Laboratoryjobs ↗](#)
13. [Salesforce Consultant Universityjobsnearme Jobs Tokyo Universityjobsnearme ↗](#)
14. [Salesforce Consultant Notaryjobs Jobs Tokyo Notaryjobs ↗](#)
15. [Salesforce Consultant Gulfjobscentral Jobs Tokyo Gulfjobscentral ↗](#)
16. [Salesforce Consultant Londonjobs Jobs Tokyo Londonjobs ↗](#)
17. [Salesforce Consultant Jeddahjobs Jobs Tokyo Jeddahjobs ↗](#)
18. [Salesforce Consultant Newyorkjobscareer Jobs Tokyo Newyorkjobscareer ↗](#)
19. [Salesforce consultant Jobs Tokyo ↗](#)
20. [AMP Version of Salesforce consultant ↗](#)
21. [Salesforce consultant Tokyo Jobs ↗](#)
22. [Salesforce consultant Jobs Tokyo ↗](#)
23. [Salesforce consultant Job Search ↗](#)
24. [Salesforce consultant Search ↗](#)
25. [Salesforce consultant Find Jobs ↗](#)

