

Senior Demand Planning Manager

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Company: The LEGO Group

Location: Japan

Category: other-general

Job Description

レゴ・グループの成長を共に牽引し、多くの子供たちにレゴの楽しさを届けていくためのエキサイティングな挑戦にぜひご参加ください!

レゴグループではSenior Demand Planning Managerを募集しています。

興味のある方は、以下のリンクから採用情報にアクセスください。

皆様の応募を心から楽しみにしております。

Are you detailed and strategic leader who enjoys building a trusted network within both the Markets and Channels & Operations? Bring the demand planning expertise to the table to help us drive continuously improved Supply Chain metrics in LEGO Japan!

Core Responsibilities

1. Supply & Demand Management and Forecasting(70%)

Create and drives strategic commercial business plans for LEGO Japan, and bridges those plans to tactical commercial actions with Operations, Sales and Marketing teams

Convert information derived from market, customer data and business promotional activities into full year BU business plan recommendations, onboard the rest of the organization (Sales and Marketing) and recommend to Japan Leadership Team

Have a high BU level understanding of total business and identify strategic opportunities and risks. Strong understanding the total business and manage both short-term needs and long-term ambition

Collaborate with Marketing team and Sales team to plan product launches and promotional volume estimates, customer product mix, theme and account flow model and objectives/strategies according to trend analyses

Create and maintain baseline forecasts and add market intelligence to statistically created inputs that will improve its accuracy

Drive monthly S&OP process, by providing BU overview, theme level deep-dive analysis, as well as account flow

Prepare analyses and deliverables for monthly S&OP cycle in collaboration with the regional Demand/Supply Planning teams

Makes recommendation for retail closing stock (RCS) spans per theme, present market inventory situation and discuss current issues/gaps in weekly cross-functional business meeting

2. Continuous Improvements & Project (10%)

Implement global project of Simplified Demand Planning (SDP) in Japan in both process and ways of working

Drive continuous improvements in existing processes, or create new processes to improve business impacts, increase efficiency, and stabilize processes

Actively participate, drive and lead BU business & organizational projects as core members, as a head of Demand Planning Team to create positive impact

3. Ad hoc business analysis, reporting, and presentation (10%)

Support business with on-demand analysis and reporting

Support GM, Operations Director and JLT on on-demand business presentations

4. Team Development Leadership & Self Development (10%)

Invest time in DP team and Operations team development

Lead & role model Leadership Play Ground (LPG), D&L and LEGO leadership for wider BU Japan organization

Invest in self development through strong IDP (Individual Development Plan) to maximise career potential within the LEGO Group

Participate and drive projects within Japan and/or the wider APAC organisation

Play your part in our team succeeding!

Senior Demand Planning Manager is a part of Market Operation team in LEGO Japan. This role will report to the Director of Operations but will functionally work with the Regional Demand Planning team, and will lead 2 demand planning managers in the team. This role will be a role model for great team behavior and take ownership of shared tasks within the Operations team.

Do you have what it takes?

Degree or equivalent experience in Data analytics, Economics, Business, Finance, Supply Chain Management, Business Intelligence or related field

More than 5 years in a field of Supply/Demand planning, Financial Planning, Business Analysis, Consulting, or related field with proficiency in Microsoft Office tools, in particular Advanced level Excel & Power Point skill (Macro is preferred but not must)

Work experience in international matrix organization with constant interactions with multiple partners/teams with different cultural and geographical background

Lead the cross functional teams with energy and passion towards business ambition, with high degree of trust

Strong analytical, logical thinking, data management, problem solving, presentation skills, as well as team leadership experience

Strong communication (both English and Japanese), presentation and interpersonal skills, highly collaborative with internal and external partners in Japan and APAC region. Creating positive energy among local and regional team.

Critical thinking, inspiring change management, continuous improvement attitude and experience in working under fast-paced, international matrix organization

Ability to manage business analysis, recommendations and presentations on projects and adhoc initiatives

Flexibility travel overseas a few times a year

#LI-BN1

What's in it for you?

Here are some of what to expect:

Family Care Leave– We offer enhanced paid leave options for those important times.

Insurances– All colleagues are covered by our life and disability insurance which provides protection and peace of mind.

Wellness– We want you to be your best self, so you'll have access to the Headspace App and lots of wellbeing initiatives and programmes run by local teams where you are based.

Colleague Discount– We know you'll love to build so from day 1 you will qualify for our generous colleague discount.

Bonus – We do our best work to succeed together. When goals are reached and if eligible, you'll be rewarded through our bonus scheme.

Your workplace– When you join the team you'll be assigned a primary workplace location i.e. one of our Offices, stores or factories. Our hybrid work policy means an average of 3 days per week in the office. The hiring team will discuss the policy and role eligibility with you during the recruitment process.

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